

# Technology-Enabled Government:

## Overview of the Center for Public Technology



UNC  
SCHOOL OF GOVERNMENT

[www.sog.unc.edu](http://www.sog.unc.edu)

# The Value of Technology

What percentage of your organization's budget goes towards technology?

What percentage of work does technology support?



# Technology is...

the vehicle from which  
accurate, reliable, and timely  
information is produced for:

strategizing, identifying objectives, improving  
productivity, and facilitating service delivery

# Why have IT Investments Failed Us?



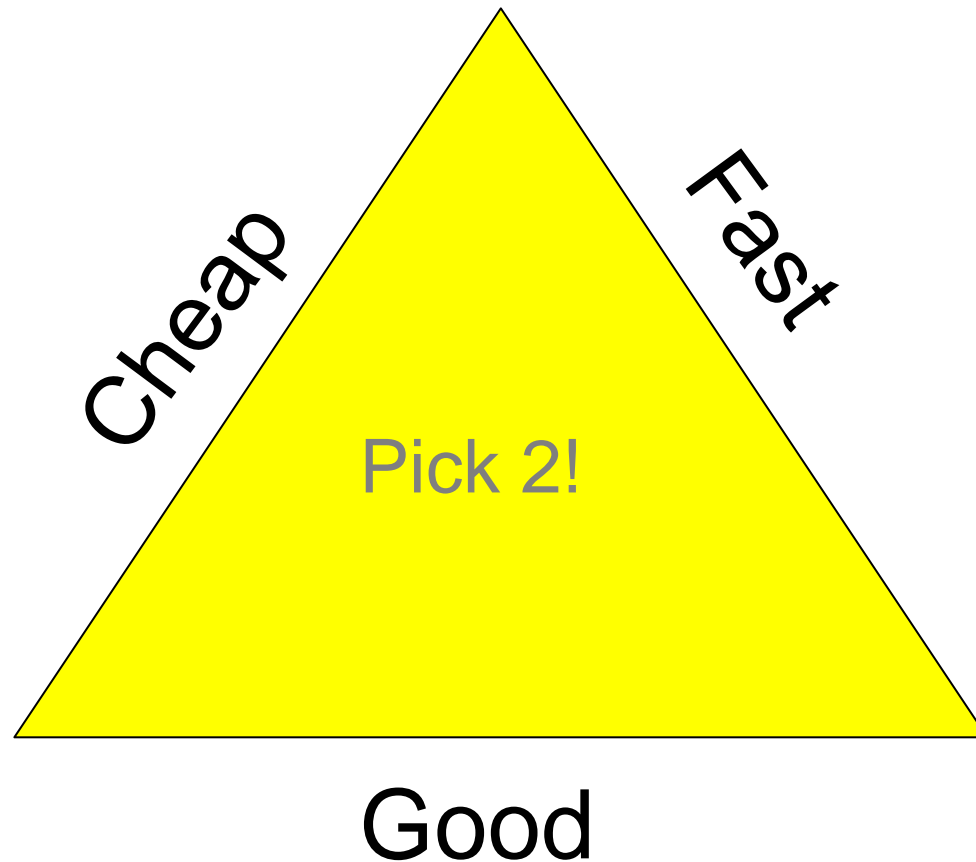
**YOU  
ARE  
FIRED**



# Failure 1: Drinking the Kool-Aid



# Failure 2: Believing We Can Have It All!



# Failure 3: Forgetting the People Part





# The challenge...

How can we use information technology...

- to create public value
- through a better division of labor
- where innovation is essential
- and implementation is often difficult?



# How do we add value?

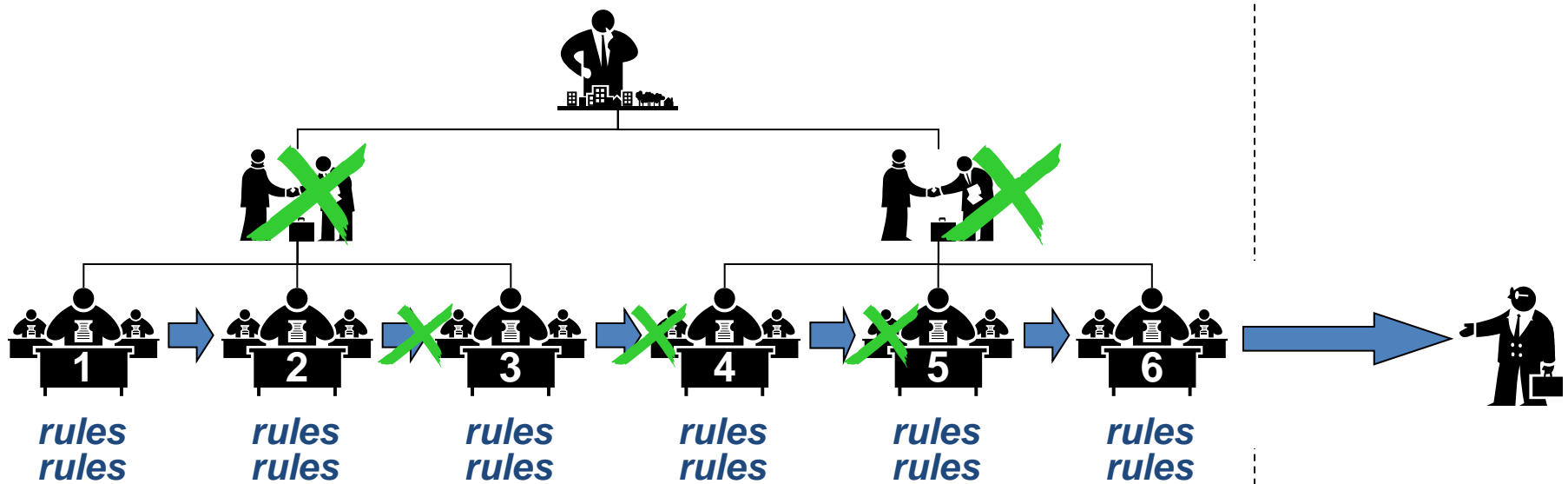
- To citizens?
- To businesses?
- To visitors?
- To employees?



# Better Division of Labor...

*Producer*

*Consumer*



- remote, asynchronous hand-offs: **access**
- simplified workflow, reduced hand-offs: **productivity**
- negotiated coordination, new authority: **governance**

# Failed Predictions

“Everything that can be invented has been invented.”

*Charles Duell, the Commissioner of the U.S. Office of Patents in 1899*

“I think there is a world market for about five computers.”

*Attributed to Thomas Watson in 1943, then Chairman of the board of International Business Machines (now IBM)*

“There is no reason for any individual to have a computer in their home.”

*Ken Olsen, President of Digital Equipment Corp. in 1977*

“640k ought to be enough for anybody.”

*Attributed to Bill Gates in 1981*

# Reaching a new generation on YouTube

## “Go Out and Play an Hour a Day”


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# CDC in Second Life: Hygeia Philo

Message: Take precautions against STDs

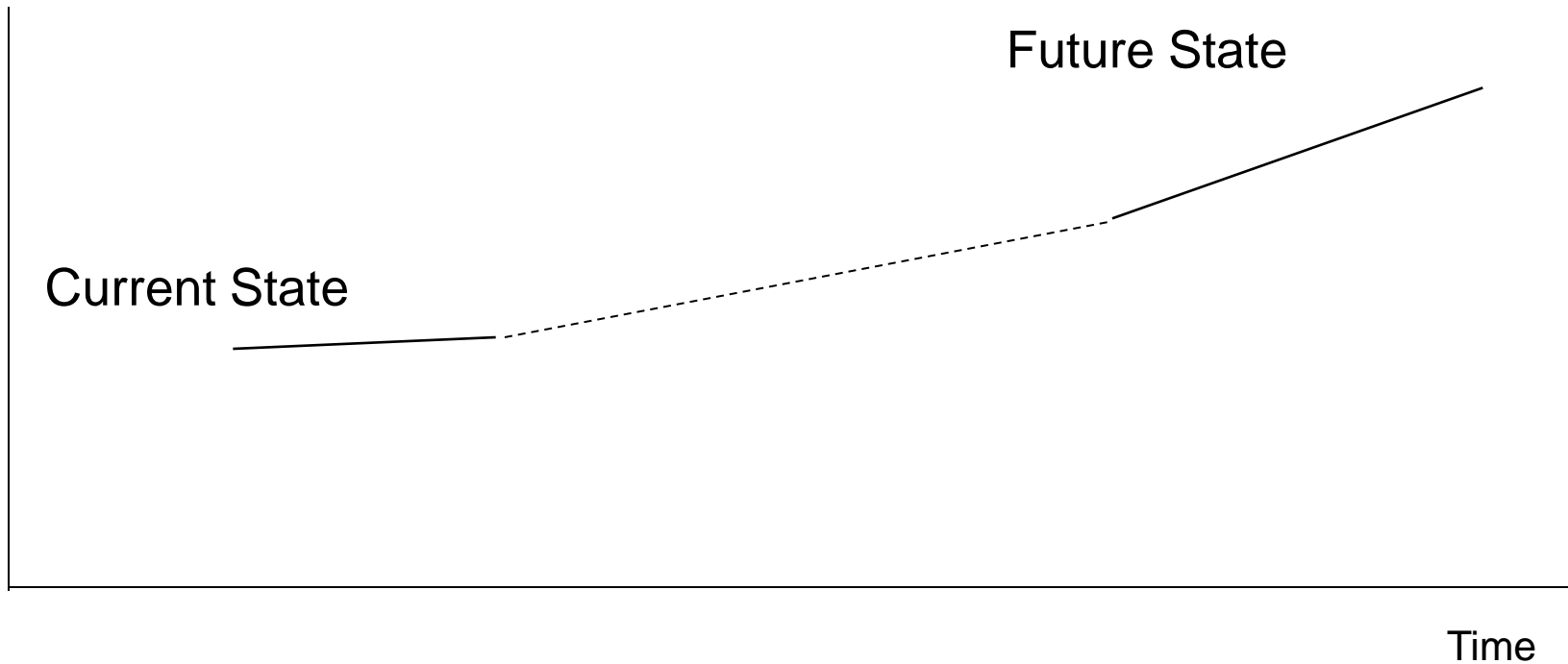


# The Largest Challenges Governments Face



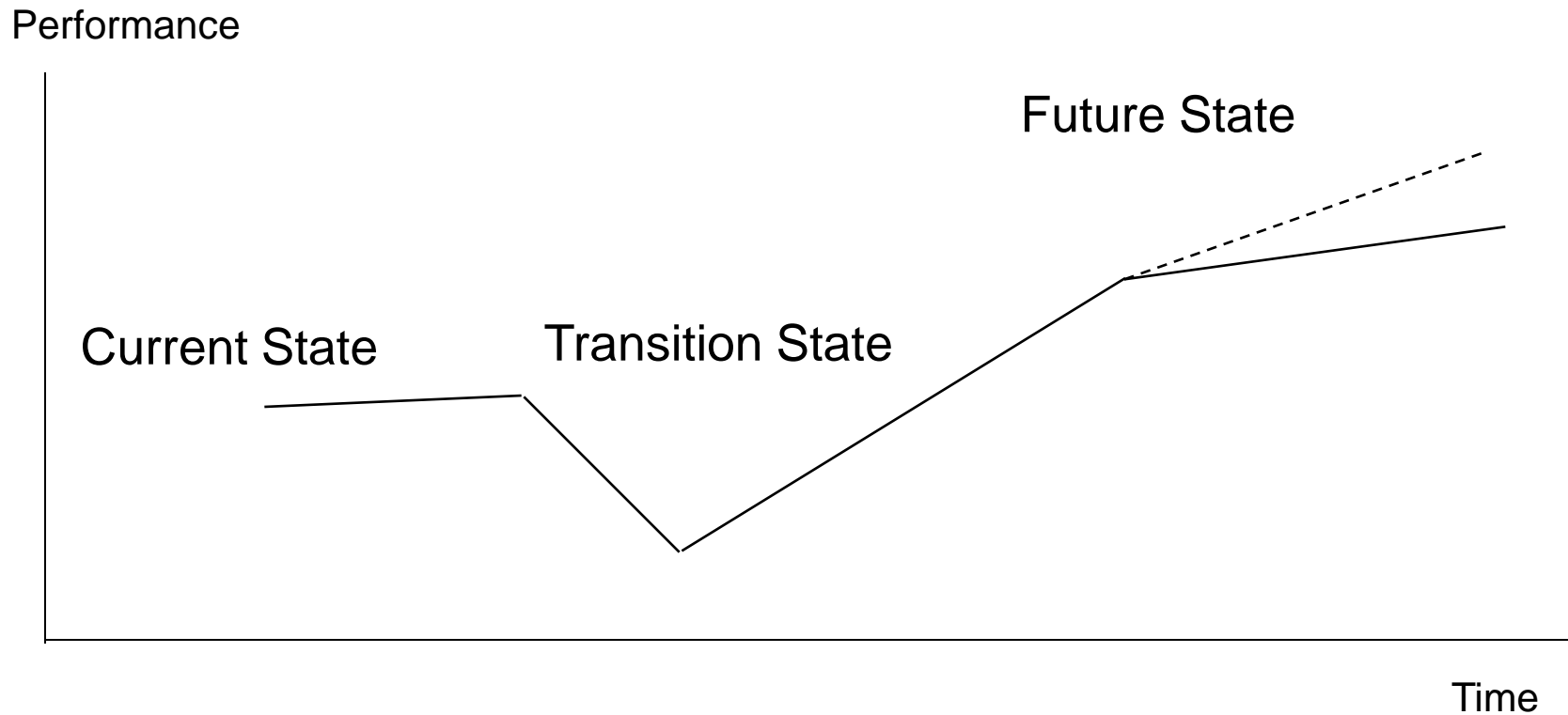
# What Does Change Look Like?

Performance



The expectation...

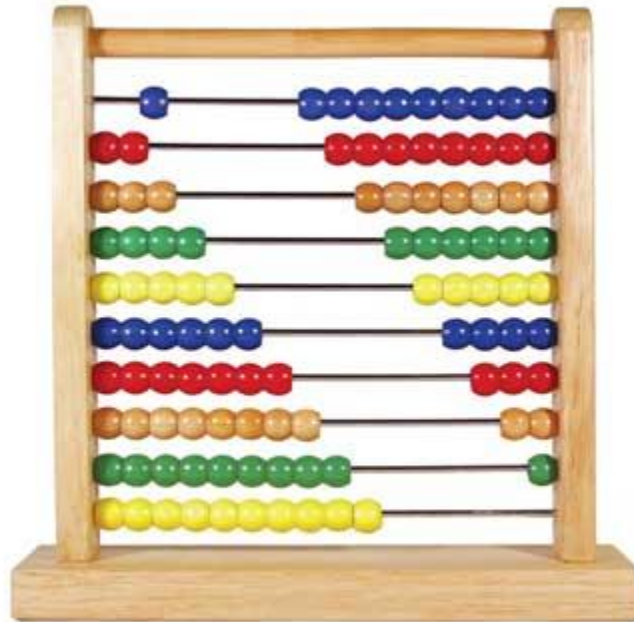
# What Does Change Look Like?



The reality...



# Strategic Investments in Technology



# Three Primary Objectives of CPT

- **Education/teaching.** Includes training, assessment and evaluation, and best practices for engaging in technology-enabled government, along with a host of other services
- **Advising/Technical Assistance.** Includes addressing issues, opportunities, and challenges in information technology management that are specific to North Carolina local governments
- **Research and Writing.** Includes technology-related research and publications on a variety of topics

# Certified Government Chief Information Officer Program

- Ten-month program
  - Two consecutive days per month
  - 240 total contact hours, including readings and homework
  - 5 hours of graduate credit available
- Modular, iterative approach to learning
  - Tailored content for each cohort
  - Exercises, case studies, class discussions are essential
- Offerings include Local, State, K-12 & National CGCIO programs

# The Emerging Role of the CIO

Few senior managers are skilled in leading all the major changes necessary to capture value from major IT-intensive initiatives.

**This is where the effective CIO comes in.**

The CIO can and should shape the vision with the senior executives, marshalling *all* the resources necessary to get the job done, including training, business process redesign, and new hires if needed.

# Roadmap and Planning Series

Module 1	Understanding the Enterprise	<ul style="list-style-type: none"> <li>▪ Goal Alignment</li> <li>▪ IT Roles</li> <li>▪ Value Add of IT</li> <li>▪ Building a Business case</li> <li>▪ Measuring &amp; Communicating Success</li> <li>▪ Organizational Constructs</li> </ul>
Module 2	Strategic Technology Planning and Management	<ul style="list-style-type: none"> <li>▪ Capital / Infrastructure Planning</li> <li>▪ Unifying Potential</li> <li>▪ SDLC</li> <li>▪ IS Scorecard/Metrics</li> <li>▪ Project Charters</li> <li>▪ Stakeholder Identification</li> <li>▪ Relationship/process modeling</li> </ul>
Module 3	Communication: Creating a Shared Understanding	<ul style="list-style-type: none"> <li>▪ Elected Officials</li> <li>▪ Management</li> <li>▪ Users</li> </ul>

# Development Series

Module 4	Project Management	<ul style="list-style-type: none"><li>▪ Developing requirements</li><li>▪ Work breakdown structure</li><li>▪ Estimating techniques</li><li>▪ Schedule and cost plans</li><li>▪ Managing Change Requests</li><li>▪ Project Organization &amp; Reporting</li></ul>
Module 5	Emerging Issues and Technologies Best Practices	<ul style="list-style-type: none"><li>▪ Integrating Strategic Technology Planning into the Organization</li><li>▪ Being the Champion for Departmental IT Requests</li><li>▪ E-commerce</li><li>▪ E-business</li><li>▪ Cross-boundary</li></ul>

# Development Series

Module 6	Risk Management	<ul style="list-style-type: none"><li>▪Tools for risk management plan</li><li>▪Risk identification (financial, technical, budgetary)</li><li>▪Risk/opportunity costs</li><li>▪Portfolio management</li><li>▪Risk mitigation techniques</li><li>▪Knowledge transfer</li></ul>
Module 7	Legal and Regulatory Issues	<ul style="list-style-type: none"><li>▪Purchasing Rules/Regulations</li><li>▪Public records law</li><li>▪Open meetings law</li><li>▪E-discovery</li><li>▪PCI Compliance</li><li>▪Identity theft protection acts</li></ul>

# Implementation Series

Module 8	Change Management	<ul style="list-style-type: none"><li>▪ Enterprise approaches to IT</li><li>▪ Change resistance</li><li>▪ Leading change</li><li>▪ Opportunity identification</li><li>▪ Knowledge management</li><li>▪ Outsourcing</li><li>▪ Managed competition</li></ul>
	Leadership in a Change Environment	<ul style="list-style-type: none"><li>▪ Roles of CIO</li><li>▪ Decision-making</li><li>▪ Conflict negotiation</li><li>▪ Team building skills</li><li>▪ Motivation techniques</li><li>▪ Marketing</li></ul>



# Operations and Maintenance Series

Module 9	Securing the Enterprise: Policies and Procedures	<ul style="list-style-type: none"><li>▪ Disaster recovery</li><li>▪ Business continuity</li><li>▪ Security Awareness &amp; Management</li><li>▪ Privacy &amp; HIPAA</li><li>▪ IT's Role in a Disaster</li></ul>
Module 10	Financing Technology Initiatives	<ul style="list-style-type: none"><li>▪ Budgeting</li><li>▪ Cost Accounting</li><li>▪ Grants (writing, availability)</li><li>▪ TCO, ROI</li><li>▪ State Contract Purchasing</li><li>▪ Other Legal Issues</li></ul>

# Impacts of CPT CIO Certification

- Improved critical non-technical skills
- Enhanced relationships
- Elevated positions within organization
- Salary increases
- International recognition for professional certification

# Major Advising/TA Competencies

- **Strategic Technology Planning**
- **Wireless**
- **Convergence**
- **Aggregation**
- **Web Services**
- **RFP/RFI Development**
- **Technology Evaluations**

## Sample Client List:

Alexander County; Cabarrus County; City of Burlington; City of Greensboro; City of Greenville; City of Jacksonville; City of Kannapolis; City of Newton; Town of Chapel Hill; Town of Cary; Greene County; Haywood County; Nash County; Wayne County; NC Dept of Environmental and Natural Resources; NC Dept of Agriculture; and, NC Office of State Treasurer

# Final Thought...

Somebody has to do something,  
and it's just incredibly pathetic  
that it has to be us.



# Questions?

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