Text-based Forecasting

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So far, we’ve used text analysis to predict:

- properties of the text (e.g., science- vs. sports-related)
- the author’s opinion (e.g., positive vs. negative)
- the author’s emotional state (e.g., happy vs. sad)
- the author’s stance (e.g., pro-life vs. pro-choice?)

Text analysis can also be used to detect on-going “real-world” events or to predict future events.
Detecting on-going Events

- Detecting on-going "real-world" events
  - consumer confidence
  - candidate approval ratings
  - newsworthy events (e.g., natural disasters)
  - drug side-effects
  - demographic information
  - people’s habits and moods
  - consumer engagement with a product (viewers)
  - identifying influential “players”
  - traffic
  - ....
Detecting on-going Events

• There exist alternative methods for detecting on-going events (e.g., polls, surveys, eye-witness reports, hospital records, financial reports, ...)

• However, they have limitations
  ‣ expensive
  ‣ delayed response
  ‣ localized
  ‣ intrusive/desruptive
  ‣ ....
Predicting Future Events

• Predicting future events
  ‣ stock price movements
  ‣ election results
  ‣ voter turnout
  ‣ product sales or, more generally, product demand
  ‣ consumer spending
  ‣ socio-political unrest
  ‣ ....
Sources of (Textual) Evidence

- Webpages
- News articles
- Blogs
- Tweets
- Search engine queries
- Facebook posts, comments, likes, connections, etc.
- Linked-in actions (e.g., cross-company connections)
- Event transcriptions (e.g., http://www.fednews.com/)
- ....

**Discussion:** how are these different and what are they good for?
Examples

Researchers Use Twitter To Predict When New Yorkers Will Catch The Flu With 90% Accuracy

Alyson Shontell | Aug. 1, 2012, 2:34 PM | 1,474 | More

The University of Rochester's Adam Sadilek and his colleagues conducted a Twitter experiment.

Like Google Flu, they used Twitter data to try and predict when New Yorkers would fall ill.

They were successful.

After examining 4.4 million tweets from more than 630,000 New York Twitter users in 2010, they could predict when someone would get sick up to eight days prior with 90% accuracy.

If you're near Twitter user @mari_so_fly right now, you may fall sick very soon.
Examples

Twitter mood maps reveal emotional states of America

12:14 21 July 2010 by Celeste Biever
For similar stories, visit the US national issues and The Human Brain Topic Guides

Video: Twitter mood map

America, are you happy? The emotional words contained in hundreds of millions of messages posted to the Twitter website may hold the answer.

Computer scientist Alan Mislove at Northeastern University in Boston and colleagues have found that these "tweets" suggest that the west coast is happier than the east coast, and across the country happiness peaks each Sunday morning, with a trough on Thursday evenings. The team calls their work the "pulse of the nation".
Could Twitter predict the stock market?

By Chris Taylor
NEW YORK | Thu Feb 16, 2012 4:43pm EST

(Reuters) - When Richard Peterson first started meeting with hedge funds about eight years ago to pitch using social media to predict market movement, investment managers looked at him as if he had just arrived from outer space.

Back then, what he was pitching them seemed pretty insane. Peterson, managing director of Santa Monica-based MarketPsych, said that social media can be mined for data about what people are thinking and feeling. And that, in turn, could translate into powerful investment ideas.
Basic Ingredients

- Stream of textual data + target signal
- Temporal window (depends on the task, on-going or future outcome)
- Method for identifying the ‘relevant’ elements
  - Can be tricky (e.g., predicting Facebook stock price using tweets)
- Sentiment or topic analysis of individual datapoints
- Data point aggregation
- Classification or regression algorithm
General Assumptions

• The text contains enough signal to predict the outcome

• Correlation, not causation

• Errors at the micro-level do necessarily translate to errors at the macro-level as long as the errors are independent given the target outcome value
  
  ‣ example: mood prediction
Reading the Markets

Reading the Markets

• **Input:** news articles

• **Outcomes:**
  ‣ public opinion about presidential candidates in the 2004 election (e.g., Kerry, Bush)
  ‣ public opinion surrogate: on-going “stock” price for a candidate ($1 awarded for every winning stock) in a prediction market

• **Motivation:** public opinion can be predicted based on the topics covered in the news (not just sentiment)
Prediction Markets

http://tippie.uiowa.edu/iem/markets/data_pres12.html

Pres12_WTA
2012 US Presidential Election Winner Takes All Market
Task: predict whether the average daily price of a candidate’s stock will go up/down from today to tomorrow.

Outcomes: news articles and market data up to today
Reading the Markets

(1) unigram features

- **Motivation**: public opinion may depend on the topics covered in the media
  - e.g., mentions of “iraq” are bad for Bush
- **Method**: term counts generated from all of the day’s news articles (big document)
Reading the Markets
(2) news focus features

- **Motivation:** while the news may cover an event for several days, public opinion may not shift. Thus, it seems important to model shifts in news focus (term frequencies).
- **Method:** compare each term’s frequency today with the average frequency in the past three days.
- **Values > 0** indicate increase in focus; values < 0 indicate decrease in focus.

\[
\Delta f_i^t = \log \left( \frac{f_i^t}{\frac{1}{3}(f_i^{t-1} + f_i^{t-2} + f_i^{t-3})} \right)
\]
**Motivation:** public opinion may depend on the topics associated with a particular candidate

- e.g., the term “scandal” may be bad for Bush, but only if it is associated with Bush (and not Kerry)

**Method:** identify sentences that mention the candidate (e.g., Bush) and construct features by combining the candidate with all content words in the sentence

**Example:** “Bush is facing another scandal” would be associated with features `bush_facing` and `bush_scandal`
Motivation: the previous feature representation cannot handle sentences that mention more than one entity

- e.g., “Bush defeated Kerry in the debate”

Method: generate features from a dependency parse of the sentence

Typed dependencies

```
nsubj(defeated-2, Bush-1)
root(ROOT-0, defeated-2)
dobj(defeated-2, Kerry-3)
prep(Kerry-3, in-4)
det(debate-6, the-5)
pobj(in-4, debate-6)
```

(output from stanford parser: http://nlp.stanford.edu:8080/parser/)
Reading the Markets
(5) market history feature

• **Motivation:** the market has a "natural" flow (independent of news).
  ‣ e.g., a candidate who is doing well will continue doing well.

• **Method:** train a classifier to predict the current day’s market price based on the market price in the past few days and use this classifier’s prediction as a feature
Evaluation Methodology

- **On-line Evaluation**: Given data for day $t$, make a prediction for day $t + 1$. Move to $t + 1$ and increase training set.

- **Metric**: percentage of best possible profit. Takes into account direction and magnitude. In the range $[0,1]$
Reading the Markets
results

- **History**: predict that the market will do what it did today
- **Baseline**: # of mentions of each entity as features

<table>
<thead>
<tr>
<th></th>
<th>History</th>
<th>Baseline</th>
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</thead>
<tbody>
<tr>
<td>DNC</td>
<td>Clark</td>
<td>20</td>
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<td></td>
<td>Clinton</td>
<td>38</td>
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<tr>
<td></td>
<td>Dean</td>
<td>23</td>
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<tr>
<td></td>
<td>Gephardt</td>
<td>8</td>
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<tr>
<td></td>
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<tr>
<td>Lieberman</td>
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<td>3</td>
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<tr>
<td>General</td>
<td>Kerry</td>
<td>2</td>
</tr>
<tr>
<td></td>
<td>Bush</td>
<td>21</td>
</tr>
<tr>
<td><strong>Average (% omniscience)</strong></td>
<td><strong>13.6</strong></td>
<td><strong>9.1</strong></td>
</tr>
</tbody>
</table>
Figure 1: Results for the different news features and combined system across five markets. Bottom bars can be compared to evaluate news components and combined with the stacked black bars (history system) give combined performance. The average performance (far right) shows improved performance from each news system over the market history system.

While learning beats the rule based system on average, both earn impressive profits considering that random trading would break even. These results corroborate the inefficient market observation of Pennock et al. (2000). Additionally, the general election markets sometimes both increased or decreased, an impossible result in an efficient zero-sum market.

During initial news evaluations with the combined system, the primary election markets did either very poorly or quite well. The news prediction component lost money for Clinton, Gephardt, and Lieberman while Clark, Dean and Kerry all made money. Readers familiar with the 2004 election will immediately see the difference between the groups. The first three candidates were minor contenders for the nomination and were not news-makers. Hillary Clinton never even declared her candidacy. The average number of mentions per day for these candidates in our data was 20. In contrast, the second group were all major contenders for the nomination and an average mention of 94 in our data. Clearly, the news system can only do well when it observes news that effects the market. The system does well on both general election markets where the average candidate mention per day was 503. Since the Clinton, Gephardt and Lieberman campaigns were not newsworthy, they are omitted from the results.

Results for news based prediction systems are shown in figure 1. The figure shows the profit made from both news features (bottom bars) and market history (top black bars) when evaluated as a combined system. Bottom bars can be compared to evaluate news systems and each is combined with its top bar to indicate total performance. Negative bars indicate negative earnings (i.e. weighted accuracy below 50%). Averages across all markets for the news systems and the market history system are shown on the right. In each market, the baseline news system makes a small profit, but the overall performance of the combined system is worse than the market history system alone, showing that the news baseline is ineffective. However, all news features improve over the market history system; news information helps to explain market behaviors. Additionally, each more advanced set of news features improves, with dependency features yielding the best system in a majority of markets. The dependency system was able to learn more complex interactions between words in news articles. As an example, the system learns that when Kerry is the subject of “accused” his price increases but decreased when he is the object. Similarly, when “Bush” is the subject of “plans” (i.e. Bush is making plans), his price increased. But when he appears as a modifier of the plural noun “plans” (comments about Bush policies), his price falls. Earning profit indicates that our systems were able to correctly forecast changes in public opinion from objective news text.

The combined system proved an effective way of modeling the market with both information sources. Figure 2 shows the profits of the dependency system for each candidate.
From Tweets to Polls

From Tweets to Polls

• **Input:** random sample of tweets from 2008 and 2009

• **Outcomes:**
  - index of consumer sentiment
  - approval ratings for candidate Obama and McCain
  - approval ratings for President Obama
From Tweets to Polls
method

• Relevant tweets identified using key words:
  ‣ index of consumer sentiment: economy, job(s)
  ‣ candidate obama and mccain: obama, mccain
  ‣ president obama: obama

• Tweet sentiment predicted using a sentiment lexicon
  ‣ A tweet is positive(negative) if it contains at least one positive(negative) sentiment term

• Daily positive-sentiment score predicted using the ratio of positive to negative tweets

• Daily sentiment smoothed by averaging the daily sentiment of the previous $k$ days
From Tweets to Polls
results

\[ y_{t+L} = b + a \sum_{j=0}^{k-1} x_{t-j} + \epsilon_t \]